

# [Webinar] Utilising Intangible Asset Valuations as a Tool in Legal Disputes



10 August 2022, Wednesday  
2.30pm – 4.00pm



*This programme is conducted as a live  
webinar.*



No. of Public  
CPD Points:  
**1.5**

Practice Area:  
**Professional  
Skills**

Training Level:  
**General**

## About the Programme

Intangible Assets touch on virtually every aspect of business (and therefore legal disputes). Yet their relative absence of from financial reports means most advisors are unfamiliar with Intangible Asset assessment & valuation techniques.

While the valuation of tangible assets can be relatively straightforward, the process can be more complex in circumstances where Intangible Assets are involved. This can lead to circumstances where these assets are significantly undervalued (or overvalued, in some instances) relative to their true value, including legal issues such as:

- Whether a company was insolvent when trading
- Disputes with tax authorities
- Warranty claims by purchasers that assets were not as warranted or valued correctly
- Disputes over the value of shares or exercising of stock options
- Insurance disputes
- Relationship property disputes

Join Paul Davies, Head of Strategy, and Nicolas Konialidis, Head of Valuations, at global Intangible Asset advisory, valuation, and corporate finance firm EverEdge for this session where they will provide insights, case studies and practical advice on how Intangible Asset valuations can be used as a tool to help depict what has happened, adjudicate any dispute, and assist in structuring a settlement.

## Programme Outline

Time	Programme
2.00pm – 2.30pm	<b>Registrants to log on</b>
2.30pm – 4.00pm	<b>Utilising Intangible Asset Valuations as a Tool in Legal Disputes</b> Paul Davies, Head of Strategy, and Nicolas Konialidis, Head of Valuations, EverEdge Global
4.00pm	<b>End</b>

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No of Public CPD Points: 1.5  
Practice Area: Professional Skills  
Training Level: General

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## Speakers' Profile



### **Paul Davis – Managing Director, EverEdge Global**

Paul is a global leader in the management, strategy, and commercialization of intangible assets. He works with a range of companies, from start-ups to large enterprises. Paul helps his clients implement strategies to identify, manage, value, and monetize their intangible assets, whether these are held in registered forms such as patents or unregistered forms such as trade secrets and knowhow.

Paul has a wealth of experience in negotiating commercial deals, with a specialization in brokering licensing deals between technology firms and large multi-nationals. He also has significant expertise in advising on multi-million-dollar transactions of intangible assets and associated business units and with helping companies to develop commercial strategies for exit and/or business succession.

Paul's experience and expertise are recognised globally. Paul has been named six-times as one of the world's elite intellectual property strategists in the IAM Top 300 IP Strategists. He is a sought-after international speaker, sharing his knowledge and insights into intangible assets at many events across the globe each year.

Prior to joining EverEdge, Paul held a number of senior positions with patent attorney and law firms internationally, including Deacons Hong Kong, Baldwins and AJ Park, where he worked with hundreds of companies, from technology start-ups to multi-billion-dollar US multi-nationals. When he is not working with EverEdge clients, Paul works closely with start-up opportunities through related interests.



### **Nicolas Konialidis – Managing Director (Valuations), EverEdge Global**

Nicolas brings over two decades of Corporate and Financial experience to EverEdge's Valuation Team. He is a Chartered Financial Analyst (CFA) and a Chartered Valuer and Appraiser (CVA). Before joining EverEdge Global, Nicolas was a corporate finance advisor and Investor Relations officer for corporate clients in Singapore in a variety of industries, most notably in Renewable Energy.

Prior to this, Nicolas spent sixteen years in Equity Capital Markets in Paris, London, New York and San Francisco in an array of functions from trading to Institutional sales for firms such as SE Banken, Credit Agricole and Sanford C. Bernstein.

Nicolas was awarded the Lim Chong Yah Academic Gold Medal for his Nanyang Fellows MBA at Nanyang Technological University in Singapore. He graduated from the Institute for Political Science ("Sciences Po") in Paris, France.

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Membership Category	Fees (Inclusive of 7% GST and course materials)
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